Reio TANJI, Graduate School of Economics (auditing)

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| Title | Performance Pay and Productivity |
| Authors | Edward. P. LAZEAR |
| Journal | *The American Economic Review*, Vol. 90, No. 5, pp. 1346-1361 |
| Year etc. | Dec. 2000 |
| Research question | How incentives affect worker behavior and what specific changes occur. |
| Country | the United States |
| Sample size | 38764 |
| Unit of obs. | 29387 |
| Time range | 19 months period |
| Identification strategy |  |
| Findings |  |
| Contribution (novel points) |  |
| Note/Remark |  |